

FRANCHISE - REVENUE & PIPELINE BY IND & DIR
 2003-01-15 (Wed)
EUROS IN 000'S
NA Media.

BANKER	DEAL	PRODUCT	2003		2002	
			PROB	FRANCHISE VALUE	JAN FRANCHISE REVENUES	FRANCHISE PIPELINE
Aming, Jeffrey	Aurora Communications - general advisory (D012858)	Divestiture Advisory	N/A	1,032	-	-
	Citadel Broadcasting - IPO (D023066)	Equity-IPO	0%	-	-	2,837
	Cumulus Media - secondary offering (2Q 02) (D0222916)	Equity-Secondary	N/A	-	-	-
	DirectTV USA - bridge financing (4Q 02) (D02076)	Bonds-Corporate High Yield	25%	-	-	-
	DirectTV USA - bridge financing (4Q 02) (D02076)	Senior Bank Debt	50%	-	-	3,310
	Echostar - General Advisory (Vivendi) (D016541)	Other M&A Advisory	N/A	-	-	17,779
	Echostar - HY offering (Hughes Electronics) (D016727)	Bonds-Corporate High Yield	N/A	-	-	-
	Echostar - acqn advisory and financing (GM - HE) (D014601)	Acquisition Advisory	N/A	-	-	-
	Echostar - acqn advisory and financing (GM - HE) (D014601)	Bridge Loans	50%	-	-	-
	Emmis Communications - Block Trade (2Q 02) (D021959)	Block Trade	N/A	-	-	32,722
	Emmis Communications - acq of Fisher Communications (D027038)	Acquisition Advisory	25%	-	-	-
	Emmis Communications - general advisory (Project Football) / Football (D026447)	Acquisition Advisory	0%	-	-	3,310
	Emmis Communications - general advisory (Project Football) / Football (D026447)	Acquisition Advisory	N/A	96	96	11,490
	Entercom Communications - HY offering (1Q 02) (D020588)	Bonds-Corporate High Yield	N/A	-	-	-
	Entercom Communications - secondary offering (1Q 02) (D020128)	Equity-Secondary	N/A	-	-	-
	Hughes/PanAmSat - Project Pelican/Interim financing 1Q02 / Pelican 1 (D015959)	Bonds-Corporate High Yield	N/A	-	-	-
	Hughes/PanAmSat - Project Pelican/Interim financing 1Q02 / Pelican 1 (D015959)	Senior Bank Debt	N/A	-	-	-
	MediaNation - HK\$445.6mn IPO on GEM - Proj Bus / Bus (Asia ECM) (D0000494)	Equity-IPO	N/A	126	(4,595)	-
	MediaNation - Sponsoring Agreement (D027084)	Equity-IPO	75%	-	-	61
	Radio One - HY offering (2Q 01) (D012201)	Equity-IPO	N/A	-	-	-
	Radio One - Secondary Offering (2Q 02) (D021881)	Bonds-Corporate High Yield	N/A	-	-	-
	Sinclair Broadcast Group - HY offering (4Q 02) (D025013)	Equity-Secondary	N/A	-	-	-
	Sinclair Broadcast Group - HY offering (4Q 01) (D016235)	Bonds-Corporate High Yield	N/A	-	-	-
	Sinclair Broadcasting - bank financing (3Q 02) (D021892)	Senior Bank Debt	0%	-	-	-
	SuperRadio - general advisory (D000577)	Divestiture Advisory	N/A	-	-	-
	Viacom - IG offering (3Q 02) (D025676)	Bonds-Corp. Investment Grade	N/A	-	-	-
	Vivendi Universal Entertainment - Refinancing (D025558)	Bridge Loans	75%	-	-	-
	Biquity Digital - Private Placement (Q2 02) (D013707)	Private Placement-Equity	N/A	-	-	-
	Total			529	34,582	75,347

LINE BY MD & DIR

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BANKER	DEAL	PRODUCT	FRANCHISE PIPELINE		2003
			PROB	YTD FRANCHISE REVENUES	
Paul, Gregory R.	AMC Entertainment - acq financing for General Cinema (D013398)	Bonds-Corporate High Yield	-	-	-
	Acme Communications - general advisory (D006356)	Divestiture Advisory	N/A	462	-
	Acme Communications - general advisory (D006356)	Bonds-Corporate High Yield	75%	-	355
	Galaxy Latin America - HY bond offering (1Q 01) (D02033)	Divestiture Advisory	N/A	-	-
	Kerasotes Theaters - Bank Financing (3Q 02) (D021255)	Bonds-Corporate High Yield	N/A	-	-
	LIN Television - IPO (D020127)	Senior Bank Debt	N/A	-	-
	Loews Cineplex Entertainment - exit financing (1Q 02) (D018576)	Equity-IPO	N/A	-	-
	Young Broadcasting - HY Offering (4Q 01) (D014961)	Senior Bank Debt	N/A	-	-
	Young Broadcasting - general advisory (Kron Station) (D025304)	Bonds-Corporate High Yield	N/A	-	-
	Total	Divestiture Advisory	0%	15,117	2,837
Silver, Ellen L.	Kerasotes Theaters - Bank Financing (3Q 02) (D0021255)	Senior Bank Debt	N/A	591	3,192
	Loews Cineplex Entertainment - exit financing (1Q 02) (D018576)	Senior Bank Debt	N/A	-	-
	Young Broadcasting - HY Offering (4Q 01) (D014961)	Bonds-Corporate High Yield	N/A	-	-
	Total	Divestiture Advisory	0%	15,117	2,837
Triffo, Dyan	AT&T Broadband - general advisory (Project Twist & Shout) / Twist & Sh (D010328)	Divestiture Advisory	N/A	-	-
	BusinessWire - general advisory (D005685)	Divestiture Advisory	25%	-	4,256
	Comcast - acq frcg for AT&T Broadband (participant bank) (D020813)	Senior Bank Debt	50%	-	1,702
	Digital River - block trade (4Q 01) (D016304)	Equity-Secondary	N/A	-	-
	Liberty Media - Acqn of opportunities in Europe (D016282)	Acquisition Advisory	N/A	-	-
	TMP Worldwide - Project University / University (D013407)	Acquisition Advisory	N/A	-	-
	Vivendi Universal - disposal of US stakes (D025431)	Block Trade	25%	-	-
	Vivendi Universal - disposal of US stakes (D025431)	Divestiture Advisory	0%	-	-
	Wall Disney - \$450mmn - IG Bond (D024828)	Bonds-Corp. Investment Grade	N/A	86	11,223
	Total	Divestiture Advisory	0%	7,492	24,872
Yung, Sun J.	AT&T Broadband - general advisory (Project Twist & Shout) / Twist & Sh (D010328)	Divestiture Advisory	N/A	-	-
	Comcast - acq frcg for AT&T Broadband and (participant bank) (D020813)	Senior Bank Debt	50%	-	3,670
	Ikan Office Solutions - convertible offering (2Q 02) (D020657)	Equity-Convertible Bonds	N/A	-	-
	Pitney Bowes - IG offering (3Q 02) (D028114)	Bonds-Corp. Investment Grade	N/A	-	-
	SonicBlue - equity private placement (2Q 02) (D021165)	Private Placement-Equity	N/A	-	-
	Scientific Atlanta -acquisition of Barconet-Project Basebal (D013401)	Acquisition Advisory	N/A	-	-
	Total	Divestiture Advisory	0%	7,492	24,872